



Salary Negotiation Information

- **Dos & Don'ts**
 - <http://career.excelsior.edu/job-search-tools-and-techniques/salary-negotiation-and-evaluation/>
 - [Sharpen your Salary Negotiating Skills](#), Maribeth Gunner, Excelsior Magazine
 - [Salary Negotiation and Job Offer Tools and Resources](#), Quintcareers.com
 - [Benefits Count](#), National Association of Colleges and Employers
 - [6 Things You Need to Figure Out Before You Negotiate Salary](#), The Muse
 - [How to Negotiate Salary – 37 Tips You Need to Know](#), The Muse
 - [How to Negotiate a Better Offer](#), The Balance
 - [Salary Negotiation Guide](#), Payscale
- **Resources**
 - [Payscale.com](#)
Payscale's free salary report allows you to search for an average salary for a particular occupation in your region based on your specialized skills, education, and experience.
 - [LinkedIn Salary](#)
See a detailed breakdown of salaries by job title and location
 - [Salary.com/Salary Wizard](#)
Use this site's Salary Wizard to determine what the average salary is for your current position. You can search by location and occupation. There is also more information on other salary-related topics.
 - [Salary.com/Cost of Living](#)
Use the Cost of Living Wizard to compare and determine if a geographic move is worth considering.
 - [SalaryExpert](#)
Global Salary and Cost of Living Data
 - [Glassdoor](#)
Search Salaries and Compensation
- **Videos**
 - [Salary Negotiation Tips](#), Candid Career
 - [Salary Negotiation](#), Candid Career
 - [How to Negotiate a Higher Salary: 6 Tips to Bump Your Pay](#), Linda Raynier

Career Services Resources

- Career Center - <http://career.excelsior.edu/>
 - [Brochure](#)
- Focus2 - <http://career.excelsior.edu/focus2/>
- MyPortfolio - <http://career.excelsior.edu/portfolio/>
 - [Getting Started](#)
 - [Help, Tutorials, & Samples](#)
- Webinars - <http://career.excelsior.edu/webchats/>
- Career Counseling - <http://career.excelsior.edu/career-counseling/>
- Resume & Cover Letter Critique - <http://career.excelsior.edu/resume>

Career Services Contact Information

Contact us Monday through Friday, 8:30 am to 5 pm ET.

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